



FALKIRK COUNCIL

ANNUAL PROCUREMENT REPORT

1 April 2020 – 31 March 2021

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1. INTRODUCTION

- 1.1 Effective and efficient procurement positively supports Falkirk Council in achieving its priorities, as set out in the Council's Corporate Plan 2017-22, the objectives of the Business Plan 2019-24 and the transformational change required through the Council of the Future programme.
- 1.2 The Council's [Procurement Strategy 2020-23](#) was published in September 2020 and provides a framework to meet the targets defined by the Council and Scottish Government. The Strategy's Procurement Improvement Plan details the actions necessary to support the continuous improvement in Falkirk Council's procurement capability, processes and ultimately performance.
- 1.3 In response to the Procurement Reform (Scotland) Act 2014, Falkirk Council has prepared its fourth Annual Procurement Report outlining how its procurement activity has complied with its published Procurement Strategy. Updates regarding delivery of the Strategy are also provided quarterly to the Council's Procurement Board.
- 1.4 This report provides a summary of the regulated procurement activities undertaken by Falkirk Council during the period 1 April 2020 to 31 March 2021 and provides details of the planned regulated procurement activities over the period 1 April 2021 to 31 March 2023.
- 1.5 In summary, Falkirk Council's Annual Procurement Report provides the opportunity for the Council to demonstrate that its procurement spend is being used to best effect to deliver:
 - Better public services
 - Improved social, economic and environmental outcomes in the Falkirk Council area
 - A range of local and national policies e.g. those relating to tackling inequality and meeting climate change obligations.
- 1.6 A glossary of procurement terms is included within [Appendix A](#) to the report.

2. ANNUAL PROCUREMENT REPORT OWNERSHIP

- 2.1 Falkirk Council's Chief Governance Officer is responsible for establishing the strategic framework and direction of procurement across the Council.

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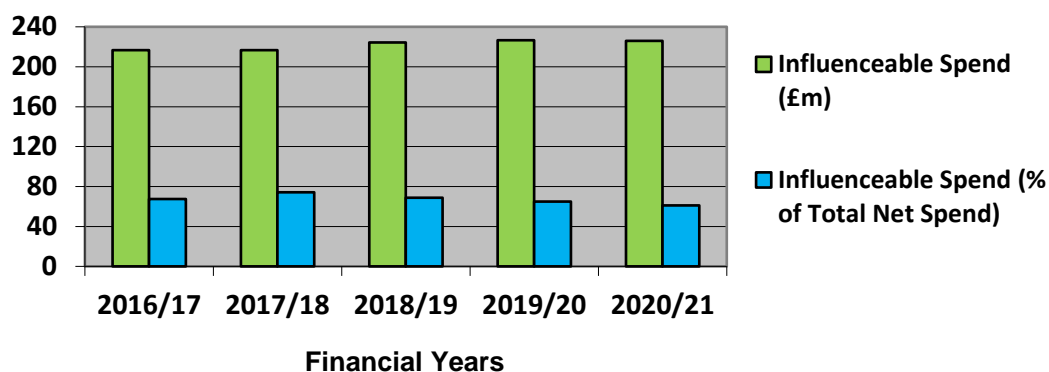
3. SUMMARY OF REGULATED PROCUREMENTS COMPLETED

- 3.1 The procurement of supplies, services and works are regulated by the Council's Contract Standing Orders and Financial Regulations. Procurement Procedures and a range of procurement guides also support and direct compliant and effective procurement.
- 3.2 In accordance with the Council's Contract Standing Orders (CSOs), any supplies, services or works contracts with an estimated aggregate purchase value of £50,000 and over should be subject to competition and authorised by a Chief Officer. For the period of this annual procurement report, the Procurement Procedures and CSOs recommended that Public Contracts Scotland (PCS) Quick Quotes be used for Supplies and Service contracts with an estimated aggregate purchase value greater than or equal to £1,000 but less than £50,000 and for Works contracts with an estimated aggregate purchase value greater than or equal to £1,000 but less than £250,000.
- 3.3 The Council maintains a [Contract Register](#) listing all contracts awarded which is published both internally and externally. A summary of the 73 regulated procurements and / or contracts valued at £50,000 and above completed during the period 1 April 2020 to 31 March 2021 is provided in [Appendix B](#).

4. REVIEW OF REGULATED PROCUREMENT COMPLIANCE

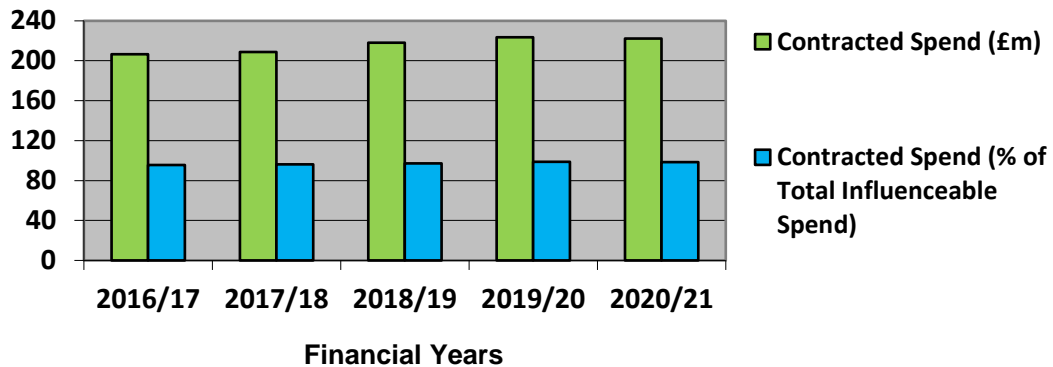
- 4.1 Analysis has been undertaken of Falkirk Council's total spend during 2020/21. The total net value of payments during 2020/21 was £370m. Analysis of the spend shows that £226m (61%) is considered as influenceable by procurement activity. The non-influenceable spend equated to £144m (39%) and relates to payments out with the scope of the Council's Contract Standing Orders, e.g. payments to individuals, payments to other government bodies and Local Authorities, property rentals and grant funding to external organisations to operate on their own account.

Falkirk Council Influenceable Spend



- 4.2 The Contracts Register contains details of all contracts awarded by Falkirk Council. During 2020/21, the value of spend on contract was £222m (98.4% of influenceable spend) which is comparable with 2019/20 and an increase on contracted spend from each of the other three years.

Falkirk Council Contracted Spend



4.3 Falkirk Council’s Procurement Strategy 2020-23 relates to the period covered within this report and provides a clear and consistent framework to ensure that all procurement activities support services to meet national and Falkirk Council priorities, as set out in the Council’s Corporate Plan 2017- 2022. This includes the approach to matters such as environmental sustainability, social sustainability, including workforce matters and local economic/employment development.

4.4 The Strategy identifies the outcomes that the Council aims to achieve, explains how the Council shall deliver the outcomes and sets out the main challenges that it faces across the period.

4.5 The Council is committed to enhancing its procurement capabilities and seeks to achieve year on year improvement in procurement performance. To maximise scrutiny, progress and performance is reported to the Council’s Procurement Board on a quarterly basis.

4.6 There are 22 performance indicators (PIs) within the Procurement Strategy which are used to monitor progress. [Appendix C](#) provides details of the performance achieved during the period 2019/20 and 2020/21, along with the targets for 2021/22 and 2022/23.

4.7 There is a total of 32 actions within the Procurement Strategy which relate to the delivery of the required outcomes. To date, delivery of the Strategy is 27% complete and has progressed as follows:

- Actions completed 1
- Actions in progress: 26
- Actions not yet started: 5

5. FUTURE REGULATED PROCUREMENTS SUMMARY

5.1 Falkirk Council operates a Category Management approach to procurement. Based on the priorities within the Procurement Strategy, Category Strategies are being developed covering the period 2021/22 to 2022/23.

5.2 The Council’s spend can be segmented into 8 key categories. A Category Strategy is being developed for each spend area with the following strategic priorities:

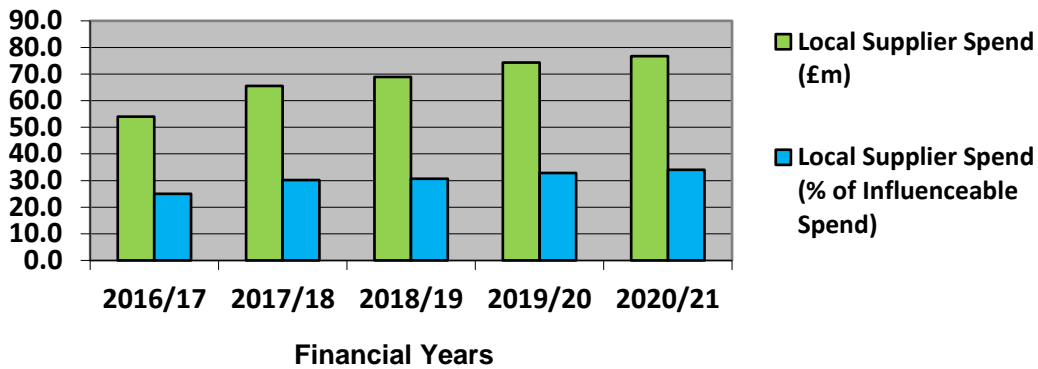
- Identification of current contracts and opportunities to reduce non-contracted spend to improve compliance.
- Allocation of procurement savings targets and opportunities for future savings.
- Identification of current procurement collaboration and opportunities for increased collaboration.
- Increased sustainable procurement activity.
- Improved access to procurement opportunities for local suppliers, Small and Medium Enterprises (SMEs), supported businesses and the third sector.
- Enhanced training and procurement competencies.
- Improved consultation and engagement for existing and future procurement activities.
- Identification of contract management responsibilities.

- 5.3 The 8 procurement categories cover supplies, services and works. Categorising procurement spend in this manner leads to better engagement and more effective planning of procurement activity. It also offers opportunities for internal and external collaboration and increases the achievement of best value.
- 5.4 The influenceable spend of £50,000 or more per supplier has been assessed against the current list of contracts and a list of new contract opportunities has been developed. In addition, a list of existing contracts which require to be retendered during 2021/22 and 2022/23 has also been established. Requests for new contract requirements from Services have also been gathered.
- 5.5 [Appendix D](#) provides a summary Falkirk Council's future planned regulated procurement activity during 2021/22 and 2022/23.

6. LOCAL SUPPLIERS, SMES & THIRD SECTOR

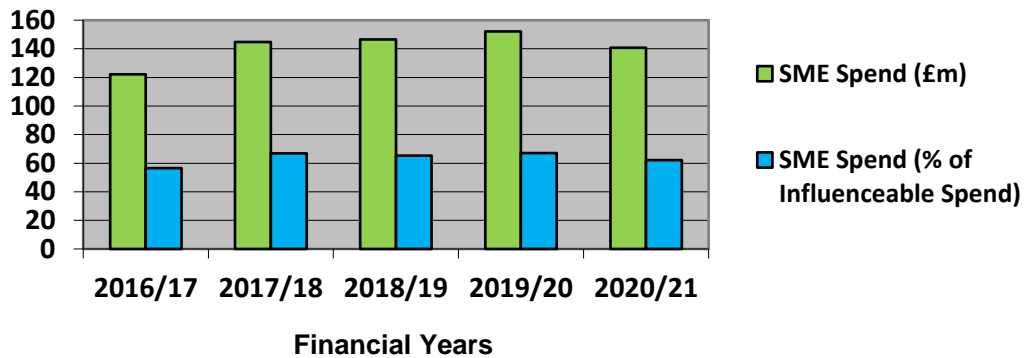
- 6.1 Using procurement strategically to support local economic development is crucial to ensuring the Council makes best use of its procurement spend. This involves close working with Services, Falkirk Business Gateway, the third / voluntary sector, SMEs and local businesses.
- 6.2 During 2020/21, the Council spent £77m with local providers equating to 34% of all influenceable spend, a year-on-year increase in spend over the previous four years.

Local Supplier Spend



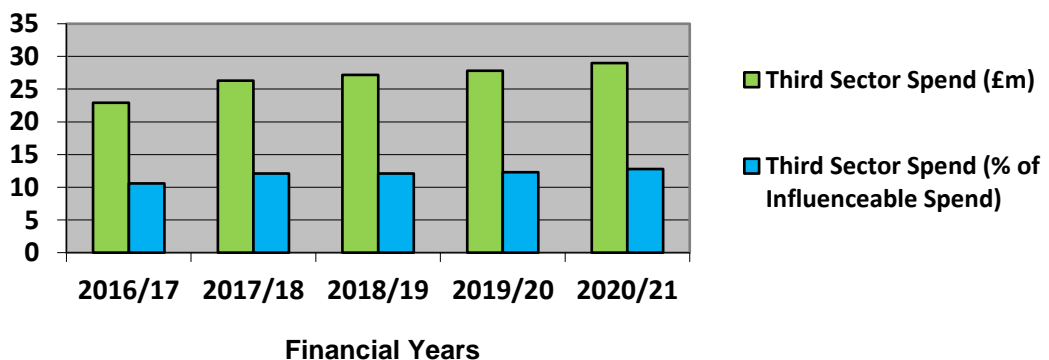
6.3 Spend through SMEs in 2020/21 was over £140m which equated to 62.1% of the Council's influenceable spend. Spend with SMEs has dropped slightly compared with 2019/20 and is attributed to the need to satisfy the Council's procurement requirements during the COVID-19 pandemic.

SME Spend



6.4 The third sector (charities, community groups and social enterprises) received spend of £29m in 2020/21, which equates to 12.8% of influenceable spend. The Council's spend with third sector organisations has increased for the fifth consecutive year.

Third Sector Spend

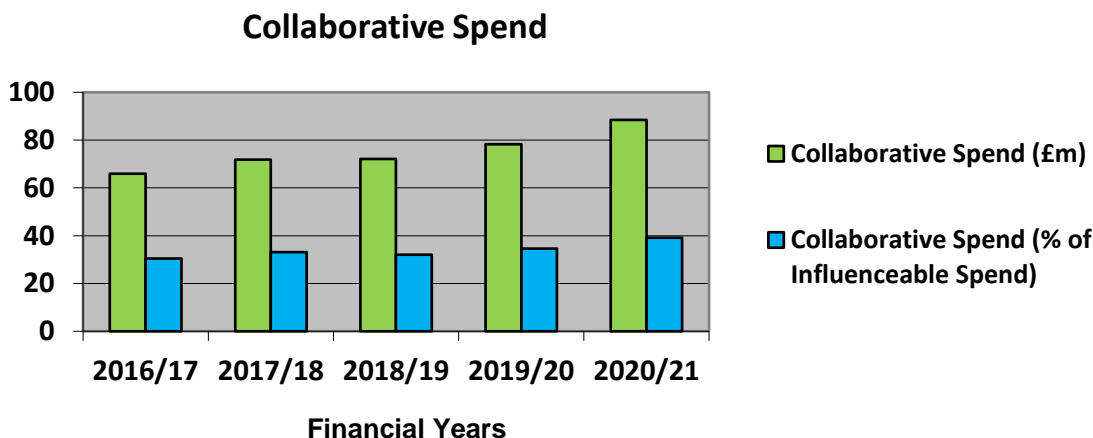


- 6.5 Supporting local businesses access and compete for public service contracts plays a key role in generating an effective supply chain and builds resilience into the Council's supply arrangements. The Procurement and Commissioning Unit (PCU) host monthly Procurement Clinics for local SMEs. Eight businesses attended Procurement Clinics during 2020/21 which is a drop from the 19 businesses attending clinics during 2019/20.
- 6.6 The COVID-19 pandemic has impacted local and SME businesses and as such Falkirk Council have been working with the Supplier Development Programme to promote public sector procurement processes and opportunities. The Council hosted a stand at the national Meet the Buyer online event on 8 June 2021 with representatives supporting from the Construction, Care and General Supplies and Services contracting areas of the Council. With 1,161 individual sign ins and over 800 suppliers attending, Falkirk Council were the 13th most engaging organisation out of the 56 participating.
- 6.7 Furthermore, a Meet the Buyer online event with dedicated resources from the Forth Valley Councils of Falkirk, Stirling and Clackmannanshire took place on 30 June 2021. The Forth Valley event gave an opportunity for the Leader of Falkirk Council to present information relating to the Council's plans for achieving Net Zero emissions by 2045, its partnership working with the Supplier Development Programme and how the Council supports and promotes a culture of Fair Work Practices in procurement processes. The Council also gave a presentation and hosted a Q&A session on the Falkirk Growth Deal, where £90m of proposed projects and potential pipeline contract opportunities were shared which shall help boost the economy around Falkirk. Again, virtual stands were hosted by Council representatives focussing on Construction, Care and General Supplies and Services contracts.
- 6.8 Falkirk Council uses Quick Quotes to improve opportunities for local SMEs. The Council's Procurement Procedures mandate the use of PCS Quick Quote for all supplies and services procurement exercises valued between £10,000 and £49,999 and for all works procurement exercises valued between £10,000 and £249,999. Quick Quote training was delivered to 34 Council officers during 2020/21, resulting in 139 members of Falkirk Council staff trained and registered to use the PCS Quick Quote facility.
- 6.9 Falkirk Council's Contract Standing Orders require that local suppliers need to be invited to quote (where a suitable supplier exists), and as such this also helps to improve the opportunities for local supplies to bid and win Council business.
- 6.10 The Procurement and Commissioning Unit are working with the Scottish Government to improve spend within the Falkirk Council area. Through access to their Procurement Information Hub's Grow Local facility the Council are now analysing management information to assess the potential to increase our economic activity within the Falkirk area.
- 6.11 The Council's intranet has a list of suppliers registered on PCS that are based within the Falkirk Council area as well as a list of Falkirk Council area postcodes. This has been promoted to staff and can be used when researching which suppliers to invite to quote in support of local businesses and third sector organisations competing for public sector contracts.

- 6.12 Although targeting increases in local sourcing and increasing the proportion of Council spend with locally based business is a priority, it is equally important that the Council develops initiatives and actions that build local capacity to compete for wider public service business.
- 6.13 Ongoing communications from the Falkirk Business Gateway continue to promote Supplier Development Programme events, PCU clinic appointments, Falkirk Council contact lists and the significance of PCS registration and appropriate profile set up.
- 6.14 In 2019/20, Falkirk based businesses generated some £189m of income from supplying to the 32 Scottish Councils. The figure for 2020/21 is not yet available. The Procurement and Commissioning Unit is committed to increasing the value of public sector spend in the local economic area and will continue to work with the Supplier Development Programme and Falkirk Business Gateway to further support local businesses bid for future public sector procurement exercises within and out with the Falkirk area.

7. COLLABORATION

7.1 Increased collaboration is important to drive efficiency in the procurement process. The Procurement Strategy specifies that opportunities for external collaborative procurement require to be maximised to enable delivery of lasting savings and benefits through procurement activity. The Council had a strategic performance target for 2020/21 of being able to process 35% of influenceable spend annually through collaborative contracts. The actual annual spend through collaborative contracts during 2020/21 was £88m which equates to over 39.2% and demonstrates a significant performance improvement for Falkirk Council. This is the highest collaborative spend value out of each of the last five years.



7.2 Table 1 provides a breakdown of the £222m contracted spend during 2020/21 across each collaborative area.

Category Type	Category Description	2020/21 Contracted Spend	% of Total Contracted Spend 2020/21
A	Contracts arranged by the Scottish Procurement and Commercial Directorate for commodities that are standard or of a similar nature across the Scottish public sector.	£25,400,169	11.4%
B	Contracts for commodities that tend to be unique to a specific sector yet common within that sector, e.g. contracts arranged for Scottish Local Authorities	£58,521,083	26.3%
C1	Contracts established by Falkirk Council or another regional organisation for use by Falkirk Council and one or more of the regional organisation partners.	£4,421,718	2.0%
C	Contracts established by Falkirk Council for use by Falkirk Council	£133,828,339	60.3%
Total Contracted Spend		£222,171,309	100%

Table 1 – Collaborative Contract Types and Values

- 7.3 The use of the Contract Strategy encourages officers responsible for procurement to engage with the marketplace, identifying, assessing and delivering the most effective and efficient procurement solution, and as part of the contract development, it encourages investigation into possibilities for collaborative procurement. Regional collaboration opportunities must also be examined as part of the contract strategy development. New procurement exercises shall seek to utilise collaborative contract opportunities where they are available. Falkirk Council is currently participating in 67 out of the possible 72 Scotland Excel frameworks (93%).
- 7.4 The Council intends to ensure that collaborative procurement opportunities are seized, not only with Scotland Excel and the Scottish Procurement and Commercial Directorate, but with other Councils and Public Sector Bodies. To explore potential for increased collaborative procurement, the PCU will share future procurement plans in [Appendix D](#) with colleagues in other public sector organisations.
- 7.5 It is acknowledged that collaboration though the aggregation of supply may favour larger businesses that are better placed to compete for higher value contracts with more complex and potentially national distribution needs. The Council therefore intends to ensure that the needs of SMEs and locally based businesses are also considered when developing contract strategies to maximise the local economic benefit and opportunities for SMEs from its procurement activities.

8. COMMUNITY BENEFIT SUMMARY

- 8.1 Regulation 25(2) of the Procurement Reform Act 2014 requires Contracting Authorities to consider, before carrying out the procurement, whether to impose community benefit requirements as part of the procurement for all contracts with a Value of >£4m. Falkirk Council awarded four contracts with a value greater than £4m. Two were led by Falkirk Council and included community benefit requirements. A summary of the contracts awarded can be seen in Table 2.

	01/01/2020 to 31/03/2021
No of Contracts Awarded >=£4m	4
No of Contracts Awarded >=£4m led by Falkirk Council	2
No of Contracts awarded >= £4m with Community Benefit requirements	4

Table 2 - Summary of contracts >=£4m awarded with Community Benefits

- 8.2 Falkirk Council considers the inclusion of community benefit requirements for procurement exercises valued at £50,000 and above, considering the nature of the contract, its duration and other local factors.
- 8.3 A community benefits toolkit is published on the Council's intranet to assist Officers to implement the Community Benefit in Procurement approach by providing model procurement procedures that should be used where targeted recruitment and training actions are to be part of the supplier's requirements for a contract.
- 8.4 There were 74 regulated procurements and / or contracts valued £50,000 and above awarded by Falkirk Council during the period 1 April 2020 to 31 March 2021. Of this 74, there were 50 contracts led by Falkirk Council with the remainder being contracts awarded through sectoral and national frameworks.
- 8.5 Out of the 74 contract awards, 29 contained Community Benefit clauses, with 14 of those being led by Falkirk Council. The other contracts were either of a low annual value, sporadic/ad hoc requirements, of a specialist nature or delivered in a very short timescale. Work is currently progressing to increase the number and type of community benefits which can be delivered in the future for similar Falkirk Council led contracts. A summary of the contracts awarded >=£50,000 can be seen in Table 3.

	01/01/2020 to 31/03/2021
No of Contracts Awarded >= £50k	74
No of Contracts Awarded >= £50k led by Falkirk Council	50
No of Contracts Awarded >= £50k with Community Benefit Requirements	29
No of Contracts Awarded >= £50k led by Falkirk Council with Community Benefit Requirements	14

Table 3 - Summary of contracts awarded >=£50k with Community Benefits

- 8.6 The COVID-19 pandemic has impacted upon the ability to implement the delivery of community benefits linked to employment and training. Although 29 contracts awarded during 1 April 2020 to 31 March 2021 had agreed community benefits, the majority of those delivered have been linked to supplementary benefits.
- 8.7 The 29 contracts awarded during 1 April 2020 to 31 March 2021 had the following agreed community benefits:
- 17 apprenticeships
 - 39 work placements equating to 628 weeks
 - 8 training placements equating to 6 days
 - Financial benefits to be spent on appropriate, accredited training within relevant sectors.
 - £750 donation of materials
 - Online workshops to upskill community groups
 - Charity donation of £620 to local foodbank
 - Community involvement initiatives
- 8.8 During the period 1 April 2020 to 31 March 2021 the following community benefits were delivered:
- £620 foodbank donation
 - £5,372 financial benefit spent on accredited training for adult returner(s) to the labour market who would be ineligible for any other national funding
 - £8,665 financial benefit spent on appropriate, accredited training within hospitality and/or food and beverage sectors.

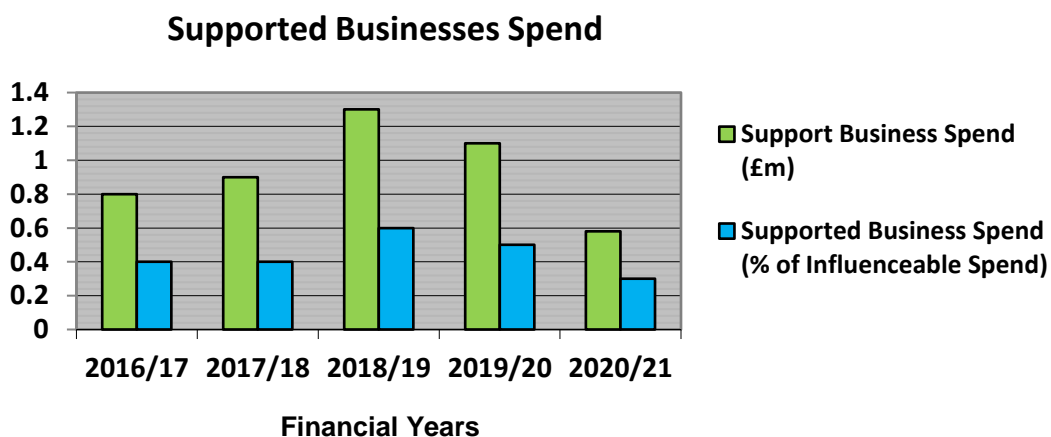
9. SUPPORTED BUSINESSES SUMMARY

- 9.1 Article 19 of the EU public procurement directive allows public bodies to make the decision to reserve public contracts for supported businesses. This is enacted in Scotland by Regulation 7 of the Public Contracts (Scotland) Regulation 2012.
- 9.2 Supported businesses provide essential job opportunities for disabled and disadvantaged people within our communities which enables them to become more independent, while also delivering a range of excellent goods and services.
- 9.3 Falkirk Council is committed to maximising contracting opportunities for supported businesses and has several contracts with Supported Businesses. Table 4 notes Falkirk Council's spend with Supported Businesses over the period 1 April 2020 to 31 March 2021.

Contract Reference	Contract Title	Supplier	Spend
SXL/0517	Children's Residential Care and Education including Short Breaks	Royal Blind	£211,655
SP-18-11	National Reserved Commodities for Supported Businesses Framework	City Building Contracts LLP	£337,288
		Capture All	£16,164
		Haven Products Ltd	£47
-	Best value spend	RNIB Enterprises Ltd	£9,713
		RNIB Scotland	£1,342
		Lady Haig's Poppy Factory	£1,362
		Direct Signs (UK) LIM	£125
			£577,696

Table 4 – Spend with Supported Businesses during 2020/21

9.4 In 2020/21, Supported Businesses received spend of nearly £580k, which equates to 0.3% of influenceable spend. This is a reduction on the usual spend within this area and is less than the target of 0.6% of influenceable spend. The decreased spend is predominantly due to the COVID-19 pandemic and the inability for contractors to perform services within Council properties. It is anticipated that the value of spend through Supported Businesses shall increase during 2021/22.



10. PROCUREMENT SAVINGS & BENEFITS

10.1 Effective procurement has delivered nearly £8m of savings to the Council within the last five years, with over £499k of savings and income being achieved during 2020/21. The savings and income target for Falkirk Council has been significantly affected by COVID-19 and as such the target assigned for 2021/22 has been set at c£600k. The procurement wave plans agreed with Services identify if contracts have been targeted for savings and if appropriate, the value of the anticipated savings from the resulting procurement exercise.

- 10.2 Improved compliance with Contract Standing Orders and Financial Regulations is also required to drive spend through contracted suppliers and ensure maximum savings are delivered. Savings can also be achieved through aggregating spend with partner organisations at a regional or national level. The [Collaboration](#) section of this report describes how savings and benefits can be maximised through collaborative procurement activity.
- 10.3 Workplans for the PCU include the continued scrutiny of all live contracts. Effective contract management and control of consumption ensures that savings and benefits are being realised and maximised.

11. CONCLUSION

- 11.1 This Annual Procurement Report demonstrates the progress in meeting the objectives of the Council's Procurement Strategy and delivering continuous improvement in procurement performance. Details of future procurement activities outline the Council requirements in procurement terms going forward and demonstrate proactive medium-term planning of procurement which shall bring about benefits to the Council and its stakeholders.

APPENDIX A – GLOSSARY OF PROCUREMENT TERMINOLOGY

TERM	DESCRIPTION
Best Value	Best value is a trade-off between price and performance that provides the greatest overall benefit under the specified selection criteria. The term is closely associated with value for money. Seeking best value involves considering the quality of the solution proposed, the total life costs, service and support issues, sustainability etc.
Category	A collection of commodities or services sourced from the same or similar supply base, which meet a similar consumer need, or which are inter-related or substitutable.
Category Strategy	<p>A Category Strategy is based upon an analysis of spend and contracting activity so as to establish the following:</p> <ul style="list-style-type: none"> • Key contracting activity and segmentation of spend • Non-contract spend and actions required to improve compliance • Category savings targets & future opportunities • Current levels of procurement collaboration and opportunities for increasing • Maximised sustainable procurement activity • Maximised accessibility for local suppliers, SMEs, supported businesses and the third sector • Proposed consultations and engagement, and what has been learned • Contract management responsibilities
Collaboration	When two or more groups of people or organisations engage in procurement work together for mutual benefit. Collaboration delivers procurement exercises with shared priorities, drives national policies and champions local benefits, all for the greater good of public services.
Community Benefits	Community Benefits are contractual requirements which deliver a wider social benefit in addition to the core purpose of the contract. In particular, requirements in relation to targeted training and employment outcomes.
Contract	An agreement between two or more parties to perform specific acts and is enforceable by law.
Contract Management	The process of monitoring the performance of a supplier to contract.
Contract Standing Orders	Contract Standing Orders are a requirement of Section 81 of the Local Government (Scotland) Act 1973. They exist to ensure that uniform contracting procedures are laid down for use throughout the Council.
Contract Strategy	<p>A Contract Strategy is used to document the appraisal of a procurement exercise including:</p> <ul style="list-style-type: none"> • Contract objective • Funding arrangements

	<ul style="list-style-type: none"> • Current contract status • Historical spend information • Market analysis • Collaboration considerations • Sustainability considerations • Procurement procedure to be followed • Proposed contract benefits • Risk Assessment
Financial Regulations	Financial Regulations form part of the Standing Orders approved by the Council. They set down guidelines for Officers and Members that require to be followed. They are designed to ensure the highest standards of probity in dealing with public money and to assist and protect staff in such dealings.
Flexible Framework Assessment	A tool which helps organisations to assess where their current level of performance lies with regard to sustainable procurement and the actions required to improve their performance.
Framework Agreement	An agreement or other arrangement between one or more contracting authorities and one or more economic operators which establishes the terms (in particular the terms as to price and, where appropriate, quantity) under which the economic operator will enter into one or more contracts with a contracting authority in the period during which the framework agreement applies.
Influenceable Spend	The value of Procurement relevant spend which was actually influenced by Procurement.
Market Analysis	When developing a contract strategy, most procurement processes ascertain the demand for the category with the attributes of the supply market. A review of the characteristics, capacity and capability of the supply market is performed to understand the extent to which the market meets the needs of the buying organisation.
Non-Influenceable Spend	The value of Procurement relevant spend which cannot be influenced by Procurement.
OJEU	OJEU stands for the Official Journal of the European Union. This is the publication in which all tenders from the public sector which are valued above a certain financial threshold according to EU legislation must be published.
Procurement	A function that ensures identification, sourcing, access and management of the external resources that an organisation needs or may need to fulfil its strategic objectives.
Procurement Exercise	Full end to end procurement exercise documentation from strategy development to contract & supplier management.

Public Contracts Scotland (PCS)	<p>Public Contracts Scotland is the national advertising website where Scottish public sector organisations:</p> <ul style="list-style-type: none"> • post Official Journal of the European Union (OJEU) contract notices (contracts over the EU thresholds) • post below-threshold contract notices • invite suppliers to submit quotations for low value/risk supplies and services through the online 'Quick Quote' system • publish contract award notices • can reserve suitable contracts for supported businesses <p>Public Contract Scotland also contains links to other UK and Ireland national public sector procurement portals where details of contract opportunities from elsewhere in the UK may be found.</p>
PCU	Procurement and Commissioning Unit
Quick Quote	Quick Quote is an online quotation facility within PCS which allows Contracting Authorities to obtain competitive quotes electronically for low value requirements.
Regulated Procurements	For the purposes of the Procurement Reform (Scotland) Act 2014 regulated procurements have a contract threshold of £50,000 and above for supplies and services contracts and £2 million and above for works contracts.
Segmentation	Division and grouping of suppliers or contracts in relation to spend and its criticality to business.
Small and Medium Enterprise (SME)	<ul style="list-style-type: none"> • Micro Enterprise = staff headcount <10 • Small Enterprise = staff headcount <50 • Medium Enterprise = staff headcount <250
Services Contract / Framework	An agreement to provide a specific task including (but not restricted to) installation of goods in connection with any such services.
Specification	The description of the requirement that needs to be met. Specifications fulfil two basic purposes: to communicate what is needed to the supplier, and to allow measurement as to whether the goods or services delivered meet the required standard.
Supplies Contract / Framework	An agreement for goods to be supplied to the Purchaser by the Supplier (or by any of the Supplier's Sub-contractors).
Supply Chain	All activities, resources, products etc. involved in creating and moving a product or service from the supplier to the procurer.
Supported Business	A business whose primary aim is the social and professional integration of disabled or disadvantaged persons, and at least 30% of the employees of those businesses should be disabled or disadvantaged.

Sustainability	Sustainability is about meeting the needs of the present, without compromising the ability of future generations to meet their needs.
Sustainable Procurement	A process whereby organisations meet their needs for goods, services, works and utilities in a way that achieves value for money on a whole life basis and generates benefits, not only for the organisation but also to society, the economy and the environment.
Terms and Conditions	General and special arrangements, provisions, requirements, rules, specifications, and standards that form an integral part of an agreement or contract.
Third Sector	The third sector includes charities, social enterprises and voluntary groups which delivers essential services, helps to improve people's wellbeing and contributes to economic growth. It plays a vital role in supporting communities at a local level.
Whole Life Costing	The costs of acquiring goods or services (including consultancy, design and construction costs, and equipment), the costs of operating it and the costs of maintaining it over its whole life through to its disposal – that is, the total ownership costs. These costs include internal resources and overheads.
Works Contract / Framework	This is an agreement which is a mixture of service / labour and the transfer of supplies. Under a works contract the contractor agrees to do certain job and in the execution of that job, certain supplies are transferred to the customer. Therefore an agreement of building construction, manufacture, processing, fabrication, erection, installation, repair or commissioning of any movable or immovable property is a works contract.

APPENDIX B – SUMMARY OF COMPLETED REGULATED PROCUREMENTS AND / OR CONTRACTS >=£50,000

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
01/04/2020	AAT (GB) Limited	Community Equipment (Specialist Products) - Supply and Delivery	£240,000.00	01/04/2020	31/03/2021
	Accora Limited				
	Aidapt Bathrooms Limited				
	Allardyce Healthcare				
	Arjo Huntleigh International Limited				
	Bartram Associates Limited				
	Broadberry Care (Insignis) Limited				
	Caledonian Care Systems Limited				
	Caltech Lifts Limited				
	Careflex Limited				
	Denbighshire County Council t/a Cefndy Healthcare & Manufacturing				
	CLH Healthcare (Hampshire) Limited now Oiiocare Limited				
	Concept Northern now Computercare 2000 Limited				
	Drive Devilbiss Sidhil Limited				
	Evolution Healthcare Limited				
	Fast-Aid Products Limited				
	Harvest Healthcare Limited				
	Hill-Rom Limited				
	Invacare Limited				
	James Leckey design Limited				
	James (Jim) Cuthbertson t/a Jim Cuthbertson Electronic Services				
	The Kirton Healthcare Group Limited				
	Langham Products Limited				
	Lisclare Limited				
Medstrom Limited					
Millbrook Healthcare Limited					
A & J Law (Mobility Matters) Limited					
Mobility (Scotland) Limited					
Nottingham Rehab Limited t/a NRS Healthcare					

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	Prism UK Medical Limited				
	R82 UK Limited				
	Roma Medical Aids Limited				
	Safe and Sound Products now Gordon Ellis & Co				
	Sarabec Limited				
	Stairlifts (Scotland) Limited				
	The Helping Hand Company (Ledbury) Limited				
	Closomat Limited				
	W Munro (Rehab) Limited				
	Moorings Mediquip Limited t/a Wheelchair Care Limited				
20/04/2020	HAS Technology Limited	Homecare Monitoring and Scheduling Solution	£240,000.00	01/08/2020	31/07/2023
24/04/2020	Work Stress Management Limited t/a Wellbeing Solutions Management	Occupational Health Services	£80,000.00	01/05/2020	30/04/2022
	Hillhouse Quarry Group Limited T/A MacAsphalt				
	J H Civil Engineering Limited				
	John McGeady Limited				
	Hillhouse Quarry Group Limited T/A MacAsphalt				
	Kiely Bros Limited				
	Tayside Contracts				
26/04/2020	HBS Limited	Roads Maintenance and Improvement	£1,500,000.00	01/05/2020	31/03/2022
	Highland Fencing & Barriers Contractors Limited				
	H C Munton				
	Colas Limited				
	Stabilised Pavements Limited				
	Kiely Bros Limited				
	Colas Limited				
	Bestway UK Holdco Limited				
	Brake Bros Limited				
	BFS Group Limited				
01/05/2020	Bestway UK Holdco Limited	Groceries & Provisions (Supply & Delivery of)	£1,182,500.00	01/05/2020	30/04/2022
	Brake Bros Limited				
	BFS Group Limited				
	GSR Distributions Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	Bestway UK Holdco Limited				
	Brake Bros Limited				
	Davidson Cash and Carry Limited				
	BFS Group Limited				
	Adamsons Drinks Limited				
04/05/2020	Easy Heat Systems Limited	Safety Alarms - Supply and Installation	£1,562,500.00	01/05/2020	28/02/2021
	McGill Scotland Limited				
	R B Grant Limited				
	Magnus Electrical Services Limited				
	Belac Group Limited				
04/05/2020	Bofa Plumbing & Heating Limited	Gas Heating Replacement & Related Gas Services	£3,000,000.00	01/05/2020	31/03/2024
	City Technical Services (UK) Limited				
	British Gas Social Housing Limited t/a PH Jones				
11/05/2020	AON UK Limited	Tenants Contents & Right to Buy Insurance	£435,000.00	15/05/2020	14/05/2023
	Marsh Limited				
21/05/2020	SWK Construction Limited	Proposed Modular Nursery Extension at Shieldhill PS - Reissue	£590,265.90	27/06/2020	31/07/2021
26/05/2020	LPS Building Services t/a LP Services	Proposed Internal Alterations to Increase Nursery Capacity at Comely Park Primary School	£51,201.41	09/06/2020	31/07/2021
30/05/2020	XMA Limited	Nutanix (Provision of)	£175,000.00	27/02/2020	26/02/2023
01/06/2020	LPS Building Services t/a LP Services	Proposed Conversion of Woodwork Area to Classroom at Carrongrange Primary School, Grangemouth	£54,442.18	01/06/2020	31/07/2021
01/06/2020	Bell Contracts & Co Limited	Former Torwood School, Larbert - New Build Council Housing	£3,436,406.26	27/07/2020	13/01/2022
02/06/2020	Sibcas Limited	St Margaret's PS - Nursery Extension	£508,493.28	02/06/2020	31/07/2021
04/06/2020	LPS Building Services t/a LP Services	Proposed Internal Alterations to Nursery at Wallacestone PS, Falkirk	£58,873.31	04/06/2020	31/07/2021
09/06/2020	Capita Business Services Limited	Integrated Housing Management Software Solution	£125,000.00	01/04/2020	31/03/2022
18/06/2020	City Electrical Factors Limited	Electrical Materials (Supply and Delivery of)	£1,520,000.00	01/04/2020	31/03/2022
	Cleveland Cable Company Limited				
	Edmundson Electrical Limited				
	Grafton Merchating GB Limited				
	Holland House Electrical Company Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				
	City Electrical Factors Limited				
	Edmundson Electrical Limited				
	Grafton Merchating GB Limited				
	Holland House Electrical Company Limited				
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				
	City Electrical Factors Limited				
	Edmundson Electrical Limited				
	Grafton Merchating GB Limited				
	Holland House Electrical Company Limited				
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	Stearn Electric Company Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				
	City Electrical Factors Limited				
	Edmundson Electrical Limited				
	Grafton Merchating GB Limited				
	Holland House Electrical Company Limited				
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	Stearn Electric Company Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	City Electrical Factors Limited				
	Edmundson Electrical Limited				
	Grafton Merchating GB Limited				
	Holland House Electrical Company Limited				
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	Stearn Electric Company Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				
	City Electrical Factors Limited				
	Edmundson Electrical Limited				
	Grafton Merchating GB Limited				
	Holland House Electrical Company Limited				
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	Stearn Electric Company Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				
	City Electrical Factors Limited				
	Edmundson Electrical Limited				
	Holland House Electrical Company Limited				
	R & M Distribution Limited				
	Rexel UK Limited				
	SM Electrical Supplies Limited				
	Stearn Electric Company Limited				
	The British Electrical & Manufacturing Company Limited				
	Yesss (A) Electrical Limited				
23/06/2020	Northgate Public Services (UK) Limited	Integrated Housing Management System (Mini Comp for the Framework Agreement)	£1,189,285.70	03/08/2020	02/08/2025
24/06/2020	Landscape and Forestry Services Scotland Limited	Ground Maintenance Services	£420,000.00	01/07/2020	30/04/2024
	Ayrshire Tree Surgeons Limited				
	Taylor Trees Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	Complete Weed Control (Scotland South East) Limited				
	George Steel Contract Services Limited				
	Complete Weed Control (Scotland South East) Limited				
	Complete Weed Control (Scotland South East) Limited				
02/07/2020	Dunelm Geotechnical & Environmental Limited	Ground Investigation works relating to the Grangemouth Flood Protection Scheme	£721,370.10	17/08/2020	31/07/2021
09/07/2020	MetDesk Limited	Weather Forecasting Service (Provision of)	£100,000.00	01/10/2020	30/09/2024
09/07/2020	Primext Limited	Proposed Internal Alterations to Increase Nursery Capacity at Dunipace Primary School, D...	£58,826.55	09/07/2020	30/07/2021
14/07/2020	XMA Limited	Web Based and Proprietary Devices - Connected Falkirk	£6,400,000.00	03/08/2020	02/08/2024
27/07/2020	JNC Trowel Trades Limited	Roughcasting Works (Labour Only) in Bo'ness BNS-8059	£89,718.00	27/07/2020	27/07/2020
30/07/2020	Alliance Disposables Limited	Catering Sundries (Supply and Delivery of)	£240,000.00	01/08/2020	31/07/2022
	Brake Bros Limited				
	Bunzl UK Limited (t/a Bunzl Catering Supplies)				
	GMC Corsehill Limited				
	Instock Disposables Limited				
	Unico Limited				
	Alliance Disposables Limited				
	BFS Group Limited				
	Brake Bros Limited				
	Bunzl UK Limited (T/A Lockhart Catering Equipment)				
	GMC Corsehill Limited				
Instock Disposables Limited					
Nisbets Plc					
30/07/2020	GB Contractors (Scotland) Limited	Tar Works to Inchyra Depot	£99,361.57	01/07/2020	30/06/2021
31/07/2020	Everwarm Limited	Replacement ASHP heating at Glenfuir, Glenbrae and Parkfoot Court, Falkirk	£4,322,177.04	05/10/2020	26/07/2021
03/08/2020	Special Stars Homecare Limited	Children's Complex Care at Home Service	£100,000.00	01/04/2020	31/03/2021
12/08/2020	Bruce Taxis Limited	Falkirk to Windsor Park School	£7,600.00	12/08/2020	31/07/2021
	Bruce Taxis Limited	Denny/Bonnybridge to St Patrick's RC Primary School	£6,080.00		
	Bruce Taxis Limited	Bonnybridge to Northfield Unit, Denny High School	£3,040.00		
	Bruce Taxis Limited	Denny to Northfield Unit, Denny High School	£4,560.00		
	Express / Flemings / Munro Taxis	Braesview/Corrie Ave - Larbert High School	£3,800.00		

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	Deborah Gentleman	Stenhousemuir - St Mungo's High School	£1,900.00		
	Express / Flemings / Munro Taxis	Maddiston - Braes High School	£1,900.00		
	David Mackay	Stenhousemuir to IWBS Laurieston	£3,420.00		
	Express / Flemings / Munro Taxis	Bo'ness to IWBS Primary - Laurieston	£6,650.00		
	Express / Flemings / Munro Taxis	Larbert to Larbert Village Primary School	£2,660.00		
	Express / Flemings / Munro Taxis	Denny to Northfield, Denny High School	£2,660.00		
	Bruce Taxis Limited	Dunmore - Airth Primary School	£5,700.00		
	Bruce Taxis Limited	New Carron - Langlees Primary School	£3,420.00		
	Bruce Taxis Limited	Station Road - Braes High School	£6,460.00		
	Bruce Taxis Limited	Lionthorn - Greenfaulds High School	£9,880.00		
	Deborah Gentleman	Lionthorn - Greenfaulds High School	£7,600.00		
	Express / Flemings / Munro Taxis	Banknock to Grangemouth Primary School ASC	£12,160.00		
	Russel Leitch t/a RL Taxis	Larbert/Falkirk to Grangemouth Primary School ASC	£11,400.00		
	Russel Leitch t/a RL Taxis	Denny - Denny High School	£15,960.00		
12/08/2020	Bo'ness Community Bus SCIO	Denny/Falkirk to Carrongrange School	£31,312.00	12/08/2020	31/07/2021
	Fourways Taxis & Minibuses	Falkirk/Grangemouth - Maddiston Primary School	£26,410.00		
	Max Myles	Torwood - Larbert High School	£15,200.00		
	E & M Horsburgh Limited	Larbert/Stenhousemuir to Carrongrange School	£35,102.50		
13/08/2020	Scottish Families Affected by Alcohol and Drugs	Family Support Service - Families Affected by Substance Misuse in FV Area	£82,320.00	01/09/2020	31/08/2022
20/08/2020	Step Up Limited (Housing, Employability and Community Support Services)	Supported Accommodation for Care Experienced Young People (Provision of)	£627,200.00	01/09/2020	28/09/2021
28/08/2020	Burnfield Builders & Demolishers Limited	Demolition and Deconstruction Works	£230,000.00	14/09/2020	31/07/2022
	Caskie Limited				
	Central Demolition Limited				
	Daltons Demolitions Limited				
	Damada (Asbestos Removals) Limited				
	David Morton (Larbert) Limited				
	Dem-Master Demolition Limited				
	George Beattie & Sons Limited				
	Gowrie Contracts Limited				
	JCH Plant Hire Limited				
	JCJ (Demolition & Construction) Limited				
John Graham (Metals)					

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	MGR Industrial Services Limited				
	Reigart Contracts Limited				
	Safedem Limited				
	William Goodfellow (Contractors) Limited				
	Bardem Limited				
	Burnfield Builders & Demolishers Limited				
	Caskie Limited				
	Central Demolition Limited				
	Chris Wright & Sons Limited				
	CNC Group Holdings Limited t/a The Coleman Group				
	Daltons Demolitions Limited				
	Damada (Asbestos Removals) Limited				
	David Morton (Larbert) Limited				
	David Smith Contractors Limited				
	Dem-Master Demolition Limited				
	Dundee Plant Company Limited				
	GCM Services Scotland Limited				
	George Beattie & Sons Limited				
	Gowrie Contracts Limited				
	JCH Plant Hire Limited				
	JCI (Demolition & Construction) Ltd				
	MacWilliam Demolition Limited				
	MGR Industrial Services Limited				
	Reigart Contracts Limited				
	Safedem Limited				
	Technical Demolition Services Limited				
	William Goodfellow (Contractors) Limited				
	Burnfield Builders & Demolishers Limited				
	Caskie Limited				
	Central Demolition Limited				
	Daltons Demolitions Limited				
	David Morton (Larbert) Limited				
	Dem-Master Demolition Limited				
	George Beattie & Sons Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	JCJ (Demolition & Construction) Limited				
17/09/2020	Anne Reynolds t/a Denovan Care	Care Homes for Adults with Learning Disabilities including Autism (Provision of)	£28,000,000.00	14/10/2019	15/09/2023
	Archway (Respite Care and Housing) Limited				
	ARK Housing Association Limited				
	Camphill Blair Drummond Trust Limited				
	Capability Scotland				
	Caring Homes Healthcare Group Limited				
	Community Integrated Care				
	Consensus Support Services Limited				
	Deanston House Limited				
	Enable, Glasgow Branch				
	Enhance Healthcare Limited				
	Garvald West Linton Limited				
	Orems Care Services Limited				
	Parkcare Homes (No. 2) Limited				
	PHEW (Scotland)				
	Real Life Options				
	Sanctuary Care (Combined) Limited				
	Scottish Autism				
Stoneywood Care Services Limited					
Swanton Care & Community (Southfield Care Homes) Limited					
The Mungo Foundation					
The Richmond Fellowship Scotland Limited					
Voyage 1 Limited t/a Voyage Care					
30/09/2020	Forth Skip Repair and Refurbishers Limited	Waste Disposal Equipment	£175,000.00	28/09/2020	31/03/2024
	Reconomy UK Limited				
	Skip Units Limited				
01/10/2020	Fleming Buildings Limited	Maddiston PS - New nursery, extension and Alterations	£2,518,069.52	01/10/2020	09/08/2021
01/10/2020	Virgin Media Business Limited	Wifi and Internet Connectivity in FC Schools (Supply and Installation)	£1,900,000.00	05/10/2020	04/10/2025
05/10/2020	Aberlour Child Care Trust	Pilot Support Service to Children at the Edges of Care (Provision of)	£90,000.00	01/12/2020	30/11/2021

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
08/10/2020	Falkirk Council (BMD)	Upgrading Works comprising Re-Roofing, External Render and Site Works to 45 Residential Properties in Denny	£1,252,261.44	01/11/2020	30/04/2021
19/11/2020	Falkirk Council (BMD)	Upgrading Works to 92 Residential Properties in Grangemouth - Re-Roofing, External Render and Site Works	£1,999,828.52	01/01/2021	31/03/2022
01/12/2020	ADL Smartcare Limited	Provision of Web Based Software Enabling Online Access to Social Care Support	£123,333.33	01/12/2020	30/11/2022
01/12/2020	SkyGuard Limited	Lone Worker Protection Services	£120,000.00	01/12/2020	30/11/2022
19/11/2020	Sibcas Limited	Proposed Kitchen Extension at Kinnaird Primary School, Bo'ness	£282,292.50	19/11/2020	31/07/2021
16/12/2020	Kelvin Rail Services	Civil Works to Electric Vehicle Hub at Falkirk Stadium	£75,108.39	16/12/2020	31/07/2021
17/12/2020	Procast Building Contractors Limited	Upgrading Works to 80 Residential Properties in Grangemouth	£1,376,853.24	01/01/2021	31/12/2021
21/12/2020	Murdoch Mackenzie Construction Limited T/A Mackenzie Plant	Falkirk Council Larbert & Camelon cemeteries works package	£65,087.52	21/12/2020	31/07/2021
21/12/2020	John McGeady Limited	Falkirk Council Oxbang Surfacing works package	£53,028.70	21/12/2020	31/07/2021
22/12/2020	ZM Architecture	Bo'ness South Street / East Partings Repair Scheme	£52,550.00	22/12/2020	22/12/2023
22/12/2020	ZM Architecture	Town Centre Vacant Repurposing Feasibility Grant Scheme.	£54,050.00	22/12/2020	22/12/2023
23/12/2020	Enva Scotland Limited (formerly known as William Tracey Limited)	Provision of Processing Material Arising From Recycling Centres (Plasterboard)	£50,000.00	01/01/2021	31/12/2023
24/12/2020	Hawthorn Heights Limited	Zetland Park Site, Hard and Soft Landscaping Works	£1,090,223.40	01/02/2021	31/01/2022
11/01/2021	Sennit Construction Limited	Proposed Felt Roofing 2020 at Dundas Resource Centre	£114,187.81	11/01/2021	31/07/2021
21/01/2021	Ailsa Building Contractors Limited	Internal Wall Insulation to 39 Properties in Bonnybridge	£1,327,329.75	01/02/2021	31/01/2022
26/01/2021	International Parking Systems UK Limited	Supply and Commission Automated Car Parking Payment Machines	£82,375.00	26/01/2021	31/07/2021
02/02/2021	DCL Joinery & Contractors	Alu Clad Windows and Doors - One Off Work	£249,999.00	02/02/2021	02/02/2022
12/02/2021	Atalian Servest Security Limited	Security Services and Cash Collection	£102,916.66	17/02/2021	15/09/2023
	Confida FM Limited				
	Corporate Service Management Limited				
	Kingdom Services Group Limited				
	Mitie Security Limited				
	Profile Security Services Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	Securigroup Services Limited				
	Allander Security Limited				
12/02/2021	Land Use Consultants	Zetland Park Project - Principal Designers	£82,499.00	01/03/2021	28/02/2022
12/02/2021	Clark & Kent Contractors	Zetland Park Project - Consult, Design and Build a Bicycle Pump Track	£79,950.00	01/03/2021	28/02/2022
12/02/2021	Kompan Scotland Limited	Zetland Park - Design, Supply and Installation of a Replacement Play Area	£308,990.00	01/03/2021	28/02/2022
18/02/2021	Balfour Beatty Civil Engineering Limited	Early Contractor Involvement Services for the Pre-Construction stage of the TIF A9/A904 Westfield Infrastructure Project	£667,040.00	18/02/2021	30/09/2022
19/02/2021	Magnus Electrical Services Limited	Electrical Installation Condition Reports and Repairs to Falkirk Council Properties	£14,350,000.00	01/02/2021	31/01/2026
	Saltire Facilities Management Limited				
	Consilium Contracting Services Limited				
23/02/2021	George Anderson & Sons	Supply and Distribution of Fresh Fruit and Vegetables	£260,000.00	01/03/2021	28/02/2023
	George Carruthers & Sons Limited				
	McLays Limited				
	Total Produce Limited				
28/02/2021	North SV	CCTV Monitoring Platform (Software and Hardware)	£185,000.00	01/03/2021	28/02/2026
03/03/2021	Loretto Care	Supported Accommodation and Tenancy Support Service	£550,000.00	01/04/2021	30/09/2021
04/03/2021	Maxi Construction Limited	Refurbishment of Callendar Park Nursery	£557,510.74	01/03/2021	31/03/2022
09/03/2021	John McGeady Limited	Kinneil Recycling Centre Surfacing Works	£72,982.16	09/03/2021	31/03/2022
11/03/2021	Colas Limited	Supply and Delivery of Bitumen and Associated Products	£450,000.00	19/03/2021	29/02/2024
	Colas Limited				
	Diatech Scotland Limited				
	Instarmac Group Plc				
	James A Jobling & Co t/a Jobling Purser				
	Meon Limited				
	Red Stag Materials Limited				
	Tarmac Building Products Limited				
	Viatec UK Limited				
	Colas Limited				
	James A Jobling & Co t/a Jobling Purser				
	Meon Limited				

Contract Award Date	Supplier Name	Contract Title	Est'd Contract Value (£NET excl. extension)	Contract Start Date	Contract End Date
	Tarmac Building Products Limited				
	Viatec UK Limited				
	James A Jobling & Co t/a Jobling Purser				
	Meon Limited				
	Red Stag Materials Limited				
18/03/2021	Jarvie Plant Limited	Hire of Portable Accommodation & Safe Storage Container Units	£1,000,000.00	09/04/2021	31/03/2025
	John Nixon Limited				
	Garic Limited				
	Jarvie Plant Limited				
	LOC Hire Limited				
	GAP Group Limited				
	Garic Limited				
	John Nixon Limited				
19/03/2021	Hadden Construction Limited	Proposed Conversion of Kinglass Centre, Bo'ness to form Nursery Wing	£1,168,284.78	31/03/2021	31/03/2022
19/03/2021	Viridor Waste Management Limited	Provision of Processing Material Arising from Recycling Centres - Mixed Glass	£50,000.00	01/04/2021	30/09/2021
25/03/2021	Kibble Education and Care Centre	Provision of Secure Care	£550,000.00	01/04/2021	31/03/2022
	Rossie Young People's Trust t/a Rossie Secure Accommodation Services				
	St Marys Kenmure				
	The Good Shepherd Centre Bishopton				
28/03/2021	Turner & Townsend Project Management Limited	Consultancy Services Commission for Project Management support to the Grangemouth Flood Protection Scheme	£200,000.00	01/04/2021	31/03/2022
31/03/2021	Includem	Provision of an Intensive Support Service to Care Experienced Young People making the Transition Home or to an Alternative/Accommodation Closer to Home	£130,000.00	22/03/2021	21/03/2022

APPENDIX C – PROCUREMENT STRATEGY PERFORMANCE INDICATORS

Key area 1: Compliance and governance

Performance						
PI No.	Performance Indicator Name	2019/20 Performance	2020/21 Target	2020/21 Performance	2021/22 Target	2022/23 Target
1.1	Spend on contract as a percentage of total influenceable spend.	98.7%	99%	98.4%	99.3%	99.6%
1.2	Volume of invoices processed with orders as a percentage of all invoices processed.	61.6%	65%	58.3%	78%	81%
1.3	Improved performance in the Procurement and Commercial Improvement Programme (PCIP) assessment.	74%	76%	Remains at 74% (no assessment in 2020/21)	76%	78%
1.4	Number of successful legal challenges	0	0	0	0	0

Key area 2: Value for money and efficiency

Performance						
PI No.	Performance Indicator Name	2019/20 Performance	2020/21 Target	2020/21 Performance	2021/22 Target	2022/23 Target
2.1	Number of invoices paid within 30 days as a percentage of all invoices processed.	97%	97.2%	95.64%	97.4%	97.6%
2.2	Spend through collaborative contracts as a percentage of total influenceable spend.	34.6%	35%	39.2%	35.5%	36%
2.3	Value of procurement savings achieved	£580,000	£100,000	£94,800	£100,000	£0
2.4	Value of procurement income achieved	£355,700	£269,000	£404,486	£499,000	£563,000

Key area 3: Delivering sustainable procurement

Performance						
PI No.	Performance Indicator Name	2019/20 Performance	2020/21 Target	2020/21 Performance	2021/22 Target	2022/23 Target
3.1	Spend with Local Suppliers as a percentage of total influenceable spend.	32.8%	33.5%	34.0%	34%	34.5%
3.2	Spend with SMEs as a percentage of total influenceable spend.	67.1%	68%	62.1%	68.5%	69%
3.3	Spend with the Third Sector as a percentage of total influenceable spend.	12.1%	12.3%	12.8%	12.4%	12.5%
3.4	Spend with the Supported Businesses as a percentage of total influenceable spend.	0.5%	0.6%	0.3%	0.7%	0.8%
3.5	Number of contracts awarded (led by Falkirk Council) signed up to the Falkirk Council Sustainability Charter - Key Principles as a percentage of all contracts awarded (led by Falkirk Council).	Not measured	40%	Not measured (Charter not yet published)	75%	100%
3.6	Number of Category C contracts awarded >=£4m with Community Benefits agreed as a percentage of all Category C contracts awarded >=£4m.	100%	100%	100%	100%	100%
3.7	Number of Category C contracts awarded >=£50k (Supplies and Services) with Community Benefits agreed as a percentage of all Category C contracts awarded >=£50k (Supplies and Services).	64%	70%	45%	75%	100%
3.8	Number of Category C contracts awarded >=£250k (Works) with Community Benefits agreed as a percentage of all Category C contracts awarded >=£250k (Works).	63%	70%	60%	75%	100%
3.9	Maintenance of the Living Wage Accreditation by Falkirk Council	Yes	Yes	Yes	Yes	Yes
3.10	Flexible Framework Sustainable Procurement Assessment Score	Level 2	Level 3	Level 2	Level 4	Level 5

Key area 4: Embracing innovation

Performance						
PI No.	Performance Indicator Name	2019/20 Performance	2020/21 Target	2020/21 Performance	2021/22 Target	2022/23 Target
4.1	Number of Category C regulated procurement exercises conducted using PCS-T as a percentage of all Category C regulated procurement exercises.	29%	50%	48.1%	100%	100%
4.2	Volume of electronic invoices processed as a percentage of all invoices processed.	26.4%	28%	23.3%	30%	33%

Key area 5: Supplier engagement and contract management

Performance						
PI No.	Performance Indicator Name	2019/20 Performance	2020/21 Target	2020/21 Performance	2021/22 Target	2022/23 Target
5.1	Number of Prior Information Notices published as a percentage of all Category C regulated contract opportunities published.	6%	40%	18.5%	50%	75%
5.2	Number of supplier financial status checks performed as a percentage of all suppliers awarded medium and high-level contracts.	29%	75%	94.8%	85%	100%

APPENDIX D – SUMMARY OF FUTURE REGULATED PROCUREMENT ACTIVITY (April 2021 to March 2023)

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Cash Collection & Cash in Transit	New Procurement Exercise	SXL Framework	01/04/2022	01/05/2022	£400,000
Term Maintenance Contract for Floor Coverings, Repairs and renewals to Non-Housing Properties	New Procurement Exercise	08/03/2021	17/05/2021	17/05/2021	£53,739
Track Hoists & Slings (Supply, Install, Maintenance & Repair)	New Procurement Exercise	31/03/2021	04/06/2021	01/07/2021	£240,000
Window and Door Replacement (VAR-8097)	New Procurement Exercise	31/08/2020	05/08/2021	05/08/2021	£55,972,191
Office Furniture - The Foundry	New Procurement Exercise	SXL Framework	30/08/2021	01/09/2021	£400,000
Demolition Works, Comely Place, Falkirk (DEM-8181)	New Procurement Exercise	SXL Framework	01/10/2021	01/11/2021	£200,000
Upgrading Residential Properties, Allandale (BON-8235)	New Procurement Exercise	Tenders issued	01/10/2021	01/01/2022	£1,300,000
Term Maintenance Contract for Servicing, Maintenance and Repair of Lift Installation to Falkirk Council Properties	New Procurement Exercise	01/06/2021	01/11/2021	01/10/2021	£400,000
New Build Housing – Woodend Farm, Hallglen	New Procurement Exercise	2021	01/11/2021	10/01/2022	£22,000,000
New Admin Building, Falkirk Crematorium (FAL-8110)	New Procurement Exercise	01/04/2021	01/12/2021	01/02/2022	£300,000
Term Maintenance Contract for Electrical Fixed Wire Testing and Repairs	New Procurement Exercise	01/09/2021	01/12/2021	01/01/2022	£750,000
Upgrading Residential Properties, Denny (DEN-8290)	New Procurement Exercise	01/09/2021	01/12/2021	01/02/2022	£745,000
Disabled Adaptations and Associated Works, Bo'ness Library	New Procurement Exercise	01/06/2021	01/01/2022	01/03/2022	£150,000
Upgrading Residential Properties, Bo'ness (BNS-8286)	New Procurement Exercise	01/10/2021	01/01/2022	01/03/2022	£945,000
Demolition Works, Grangemouth Town Centre	New Procurement Exercise	SXL Framework	01/01/2022	01/03/2022	£120,000
Children's Complex Care at Home (included in Support at Home tender)	New Procurement Exercise	30/09/2021	31/01/2022	01/04/2022	£800,000
Children's Supported Accommodation	New Procurement Exercise	31/10/2021	01/02/2022	01/04/2022	£2,600,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Public Realm Landscaping Works, Lint Riggs, Falkirk	New Procurement Exercise	01/08/2021	01/02/2022	01/03/2022	£400,000
Upgrading Residential Properties, Denny (DEN-8291)	New Procurement Exercise	01/12/2021	01/02/2022	01/04/2022	£945,000
Childrens Rights & Advocacy Provision	New Procurement Exercise	31/10/2021	28/02/2022	01/04/2022	£640,000
Term Maintenance Contract for Servicing and Repair of Fire and Intruder Alarm Systems	New Procurement Exercise	SXL Framework	01/03/2022	01/04/2022	£500,000
Term Maintenance Contract for Servicing and Repair of Gas and Mechanical Plant	New Procurement Exercise	01/10/2021	01/03/2022	01/04/2022	£1,500,000
Term Maintenance Contract for Maintenance and Repair of Emergency Lighting Installations	New Procurement Exercise	01/10/2021	01/03/2022	01/04/2022	£350,000
Fit Out of Shop Units, Denny Town Centre	New Procurement Exercise	01/10/2021	01/03/2022	01/04/2022	£75,000
Upgrading Residential Properties, Denny (DEN-8292)	New Procurement Exercise	01/01/2022	01/03/2022	01/05/2022	£1,100,000
Term Maintenance Contract for Legionella Regime Maintenance and Repairs	New Procurement Exercise	SPA Framework	01/03/2022	01/04/2022	£300,000
Term Maintenance Contract for Servicing and Maintenance of Catering Equipment	New Procurement Exercise	SXL Framework	01/03/2022	01/04/2022	£200,000
Election Print Materials	New Procurement Exercise	01/11/2021	14/03/2022	01/04/2022	£80,000
Term Maintenance Contract for Servicing and Repair of Fire Extinguishers and associated equipment	New Procurement Exercise	SXL Framework	01/04/2022	01/06/2022	£100,000
Children's Family Support Service	New Procurement Exercise	28/02/2022	30/06/2022	01/08/2022	£4,000,000
Term Maintenance Contract for Repair of Flat and Membrane Roofing	New Procurement Exercise	01/04/2022	01/07/2022	01/08/2022	£250,000
Energy from Waste	New Procurement Exercise	National Framework	01/08/2022	01/11/2022	£40,000,000
Day Care Services	New Procurement Exercise	31/03/2022	01/09/2022	01/10/2022	£4,000,000
Term Maintenance Contract for Electrical Testing of Portable Appliances	New Procurement Exercise	01/10/2022	01/03/2023	01/04/2023	£300,000
New Build Housing – Oakbank, Polmont	New Procurement Exercise	SXL Framework	2021/22	2021/22	£3,600,000
Westfield Roundabout	New Procurement Exercise	National Framework	2021/22	2022/23	£30,000,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Denny Eastern Access Road	New Procurement Exercise	2021/22	2021/22	2022/23	£5,300,000
Avon Gorge Works	New Procurement Exercise	National Framework	2021/22	2022/23	£30,000,000
Council HQ / Back Office	New Procurement Exercise	2021/22	2021/22	2022/23	£30,000,000
New Build Housing – Old Denny High School (Phase 1)	New Procurement Exercise	SXL Framework	2022/23	2022/23	£24,000,000
New Build Housing – Banknock South	New Procurement Exercise	SXL Framework	2022/23	2022/23	£19,000,000
New Build Housing – Haugh Gardens, Langlees	New Procurement Exercise	SXL Framework	2022/23	2022/23	£6,400,000
New Build Housing – Seabegs Road, Bonnybridge	New Procurement Exercise	SXL Framework	2022/23	2022/23	£5,500,000
Recladding Works - Glenfuir Court	New Procurement Exercise	2022	2022/23	2022/23	£2,800,000
Intermediate Care Home	New Procurement Exercise	2022	2023/24	2023/24	£3,500,000
Occupational Health Services – Lot 4: Employee Assistance	Procurement Extension	n/a	01/04/2021	01/05/2021	£40,000
Asbestos related Works and Services	Procurement Extension	n/a	01/04/2021	01/07/2021	£700,000
Supported Accommodation and Tenancy Support Service	Procurement Extension	n/a	01/04/2021	01/10/2021	£370,000
Street Lighting Materials (Supply & Delivery)	Procurement Extension	n/a	01/07/2021	01/08/2021	£800,000
Server and Infrastructure Maintenance	Procurement Extension	n/a	15/07/2021	02/08/2021	£86,000
Enterprise Telephony	Procurement Extension	n/a	01/08/2021	01/10/2021	£3,500,000
Fresh Meat, Cooked Meats & Fresh Fish (Supply & Delivery)	Procurement Extension	n/a	01/09/2021	01/10/2021	£420,000
Energy Performance Certificates	Procurement Extension	n/a	01/09/2021	01/10/2021	£70,000
Cleaning Services for Properties, Communal Areas & Kitchens	Procurement Extension	n/a	01/10/2021	01/12/2021	£565,000
Web Based and Proprietary Devices	Procurement Extension	n/a	15/11/2021	30/11/2021	£220,000
Grounds Maintenance Equipment (Purchase of)	Procurement Extension	n/a	01/02/2022	01/03/2022	£165,333
Provision of Document Scanning Solutions	Procurement Extension	n/a	01/02/2022	15/03/2022	£15,000.00
Building and Timber Materials (Supply and Delivery)	Procurement Extension	n/a	01/03/2022	01/04/2022	£2,500,000
Electrical Materials (Supply and Delivery of)	Procurement Extension	n/a	01/03/2022	01/04/2022	£1,520,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Liquid Fuels (Supply of) - Bulk Gas Oil	Procurement Extension	n/a	01/03/2022	01/04/2022	£1,450,000
Roads Maintenance and Improvement	Procurement Extension	n/a	01/03/2022	01/04/2022	£750,000
Groceries & Provisions (Supply & Delivery of)	Procurement Extension	n/a	01/04/2022	01/05/2022	£1,182,500
Lone Worker Solution	Procurement Extension	n/a	01/11/2022	01/12/2022	£60,000
Web Based Software Enabling Online Access to Social Care Support (Provision of)	Procurement Extension	n/a	01/11/2022	01/12/2022	£62,000
Specialist Business Support (Provision of)	Procurement Extension	n/a	09/01/2023	01/02/2023	£123,000
Fresh Fruit & Vegetables & Prepared Vegetables (Supply of)	Procurement Extension	n/a	01/02/2023	01/03/2023	£130,000
HR & Payroll Solution (Provision of)	Procurement Extension	n/a	01/03/2023	24/04/2023	£285,000
Rock Salt (Supply of Low Moisture & Associated Services)	Procurement Extension	n/a	01/03/2023	01/04/2023	£600,000
HR & Payroll Solution (Provision of)	Re-let Procurement	National framework	22/04/2021	24/04/2021	£285,000
Domestic Furniture & Furnishings Incl. White Goods (Supply, Delivery & Install)	Re-let Procurement	SXL Framework	29/04/2021	03/05/2021	£2,610,000
Recyclable and Residual Waste (Treatment of)	Re-let Procurement	SXL Framework	07/05/2021	01/05/2021	£210,000
Provision of Improvement Service Associates	Re-let Procurement	National framework	18/05/2021	22/04/2021	£50,000
Estates Professional Services	Re-let Procurement	CCS Framework	22/05/2021	22/08/2021	£240,000
Postal Services (Provision of)	Re-let Procurement	Scottish Procurement Framework	01/06/2021	01/07/2021	£1,300,000
Supply and Installation of Data Access Services	Re-let Procurement	National framework	03/06/2021	02/06/2021	£550,000.00
Staff Benefits	Re-let Procurement	ESPO Framework	03/06/2021	01/07/2021	£900,000
Stair Lifts, Through Floor Lifts, External Step Lifts, Vertical & Incline Platform Lifts	Re-let Procurement	31/03/2021	04/06/2021	01/07/2021	£600,000
Water & Wastewater Billing Service	Re-let Procurement	Scottish Procurement Framework	08/06/2021	01/04/2020	£2,950,000
Provision of Timber Preservation and Dampness Remedial Works	Re-let Procurement	11/12/2020	15/06/2021	01/06/2021	£3,300,000
Energy Efficiency Standards and Home Energy Efficiency Programmes for Private Householders	Re-let Procurement	SXL Framework	24/06/2021	01/06/2021	£1,000,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Uplift and Treatment of Recyclable and Residual Waste (Street Sweepings and Gully Waste)	Re-let Procurement	SXL Framework	24/06/2021	01/08/2021	£720,000
Organic waste - Garden Waste	Re-let Procurement	28/05/2021	29/06/2021	01/07/2021	£350,000
Occupational Health & Associated Services (Provision of)	Re-let Procurement	16/03/2021	06/07/2021	01/08/2021	£660,000
Recycle & Refuse Containers	Re-let Procurement	SXL Framework	01/08/2021	01/11/2021	£1,120,000
Mobile Client Devices	Re-let Procurement	Scottish Procurement Framework	01/08/2021	16/08/2021	£675,000
Payment Processing	Re-let Procurement	National framework	01/08/2021	20/10/2021	£60,000
Safety Alarms - Supply and Installation	Re-let Procurement	01/04/2021	01/08/2021	01/09/2021	£1,562,500
Schools Meals (Delivery of)	Re-let Procurement	01/06/2021	02/08/2021	18/08/2021	£220,000
Specialist Business Support (Provision of)	Re-let Procurement	25/01/2021	03/08/2021	30/07/2021	£123,000
Housing Supported Accommodation	Re-let Procurement	30/06/2021	30/08/2021	01/10/2021	£4,600,000
Educational Materials (Delivery of)	Re-let Procurement	SXL Framework	01/09/2021	01/09/2021	£1,000,000
Road Signage Materials (Supply and Delivery of) -	Re-let Procurement	SXL Framework	01/09/2021	01/12/2021	£170,000
Low Income Family Tracker (LIFT) Dashboard (G Cloud 11 framework)	Re-let Procurement	National Framework	01/09/2021	08/09/2021	£24,000
Roofing, Roughcasting and Related Works to Falkirk Council Housing Properties	Re-let Procurement	23/04/2021	15/09/2021	01/10/2021	£3,450,000
Bakery Products (Supply & Delivery)	Re-let Procurement	SXL Framework	15/09/2021	01/10/2021	£248,000
Vehicle parts (Supply & Delivery)	Re-let Procurement	SXL Framework	17/09/2021	23/09/2021	£1,400,000
Organic Waste (Treatment of)	Re-let Procurement	SXL Framework	17/09/2021	01/10/2021	£2,600,000
Operated Plant (Short Term Hire)	Re-let Procurement	12/05/2021	28/09/2021	01/10/2021	£6,500,000
Education & Office Furniture	Re-let Procurement	SXL Framework	30/09/2021	01/10/2021	£300,000
Stationery & General Office Products (Supply of)	Re-let Procurement	Scottish Procurement Framework	01/10/2021	01/10/2021	£750,000
Heavy & Municipal Vehicles (Supply of)	Re-let Procurement	SXL Framework	01/10/2021	01/01/2022	£2,000,000
Tyres (Supply & Fitting)	Re-let Procurement	SXL Framework	01/10/2021	01/11/2021	£680,000
IT Consumables (Supply of)	Re-let Procurement	Scottish Procurement Framework	01/10/2021	01/10/2021	£60,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Plant & Vehicles (Hire of)	Re-let Procurement	SXL Framework	01/10/2021	01/11/2021	£2,540,000
Bottled Gas - Supply & Delivery of	Re-let Procurement	SXL Framework	01/10/2021	06/11/2021	£15,000
Falkirk Gateway Project Development Framework Agreement	Re-let Procurement	31/01/2021	01/10/2021	01/01/2022	£150,000,000
Traffic Management Technology - Traffic Monitoring and Traffic Enforcement Cameras	Re-let Procurement	National Framework	01/10/2021	01/11/2021	£40,000
Supported Businesses Framework (National Reserved Commodities for)	Re-Let Procurement	01/06/2021	31/10/2021	10/12/2021	£160,000
Community Equipment to JLES (Supply & Delivery)	Re-let Procurement	30/06/2021	01/11/2021	01/12/2021	£2,300,000
Pest Control Services and Associated Products	Re-let Procurement	SXL Framework	01/11/2021	01/12/2021	£60,000
Language Services - Translation, Transcription, and Interpretation	Re-let Procurement	Scottish Procurement Framework	15/11/2021	01/12/2021	£180,000
Trade Materials (Supply & Delivery)	Re-let Procurement	SXL Framework	17/11/2021	17/02/2022	£1,560,000
Power Tools (Supply and Delivery of)	Re-let Procurement	SXL Framework	17/11/2021	17/02/2022	£260,000
Superimposed Road Marking & Associated Works	Re-let Procurement	01/06/2021	01/12/2021	18/12/2021	£570,000
Outdoor Play Equipment	Re-let Procurement	SXL Framework	01/12/2021	01/01/2022	£240,000
Water Coolers & Associated Consumables (Supply, Delivery & Installation)	Re-let Procurement	SXL Framework	01/12/2021	08/01/2022	£37,000
Digital Publications & Services Framework (Supply of)	Re-let Procurement	SXL Framework	01/12/2021	01/02/2022	£30,000
Domestic Gas Boiler Maintenance & Annual Servicing (East)	Re-let Procurement	01/10/2021	01/01/2022	01/04/2022	£2,500,000
Specialist Paper (Supply of)	Re-let Procurement	National framework	10/01/2022	01/02/2022	£90,000
Library Books, Educational Textbooks and Multimedia Supplies (Supply & Delivery)	Re-let Procurement	SXL Framework	10/01/2022	01/02/2022	£160,000
Support at Home	Re-let Procurement	30/09/2021	31/01/2022	01/04/2022	£100,000,000
Janitorial Products (Supply and Delivery)	Re-let Procurement	SXL Framework	01/02/2022	01/03/2023	£800,000
Collection Service for Kerbside Box, Textile Sacks and Food Caddys	Re-let Procurement	01/10/2021	01/02/2022	04/05/2022	£4,000,000
Milk (Supply and Distribution of Milk and Associated Products)	Re-let Procurement	SXL Framework	01/02/2022	01/03/2022	£630,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Insurance Risk, Claims Handling & Loss Adjustment Services (Provision of)	Re-let Procurement	01/10/2021	01/03/2022	01/04/2022	£4,000,000
Nutanix Licences	Re-let Procurement	National framework	01/03/2022	01/04/2022	£50,000
Frozen Food (Supply & Delivery of)	Re-let Procurement	SXL Framework	01/03/2022	01/04/2022	£1,000,000
IT Peripherals	Re-let Procurement	Scottish Procurement Framework	01/03/2022	14/03/2022	£600,000
Location Centre (Cloud GIS) and associated GI Services	Re-let Procurement	National framework	01/03/2022	01/04/2022	£70,000
National Care Home Contract	Re-let Procurement	National Framework	17/03/2022	01/04/2022	£25,000,000
Online School Payments	Re-let Procurement	SXL Framework	01/04/2022	01/05/2022	£17,000
Flood Risk Asset Management Software	Re-let Procurement	CCS Framework	01/05/2022	09/06/2022	£25,000
Personal Protective Equipment, PPE (Supply & Delivery)	Re-let Procurement	SXL Framework	01/05/2022	01/06/2022	£460,000
UK Food Deal (Meal Concepts)	Re-let Procurement	National framework	29/05/2022	01/07/2022	£50,000
Metal & Timber Fencing (Provision of)	Re-let Procurement	01/01/2022	01/06/2022	01/07/2022	£9,600,000
Catering Sundries (Supply and Delivery of)	Re-let Procurement	SXL Framework	01/07/2022	01/08/2022	£240,000
Demolition Services	Re-let Procurement	SXL Framework	01/07/2022	01/08/2022	£876,944
Street Lighting Materials (Supply & Delivery)	Re-let Procurement	SXL Framework	01/07/2022	01/08/2022	£3,000,000
Management Consultancy	Re-let Procurement	CCS Framework	01/08/2022	04/09/2022	£240,000
Business Gateway & European Regional Development Fund (ERDF)	Re-let Procurement	01/02/2022	01/08/2022	01/10/2022	£1,400,000
First Aid Materials (Supply & Delivery)	Re-let Procurement	SXL Framework	01/09/2022	01/10/2022	£120,000
Fresh Meat, Cooked Meats & Fresh Fish (Supply & Delivery)	Re-let Procurement	SXL Framework	01/09/2022	01/10/2022	£1,400,000
Energy Performance Certificates	Re-let Procurement	01/04/2022	01/09/2022	01/10/2022	£280,000
Cleaning Services for Properties, Communal Areas & Kitchens	Re-let Procurement	01/05/2022	01/10/2022	01/12/2022	£1,700,000
Grounds Maintenance Equipment (Purchase of)	Re-let Procurement	SXL Framework	01/02/2023	01/03/2023	£500,000
Liquid Fuels (Supply of) - Bulk Gas Oil	Re-let Procurement	National framework	01/03/2023	01/04/2023	£4,900,000
Garden Aid Services (Provision of)	Re-let Procurement	01/08/2022	01/03/2023	01/04/2023	£2,200,000

Procurement Subject Matter	New Procurement Exercise Procurement Extension Re-let Procurement	Expected Contract Notice Publication Date	Expected Award Date	Expected Start Date	Estimated Contract Value (£NET excluding extensions)
Building and Timber Materials (Supply and Delivery)	Re-let Procurement	SXL Framework	01/03/2023	01/04/2023	£7,000,000
Skip Hire and Recycling Service (Provision of Supplementary)	Re-let Procurement	01/03/2023	01/09/2023	01/10/2023	£2,100,000
Slip Resistant Flooring to Falkirk Council Housing Properties (Supply & Installation)	Re-let Procurement	01/03/2023	01/09/2023	01/10/2023	£600,000